

Rana Vikram Singh



Personal Summary

- Collectively 24+ years of work experience, in several prominent sectors like Professional Education, Automobiles, Oils-Fuels-Lubricants, ITES-BPO and Agriculture, handling different Products, Processes, Concepts & Services.
- Passionate about imparting Professional Skills to Students & Working Professionals through General Counselling, Consulting, Mentoring, Teaching & Training Workshops, specifically focusing Education, Career and Work-Life-Balance.
- Core Expertise is in the areas of Business Administration-Operations, Business Communication and Business Development. Areas of Interest include Education, Employability, Intrapreneurship, Entrepreneurship and Consulting.
- Teaching 'Business Communication' & 'Industrial Management' to the students of Management & Engineering, respectively.
- Hobbies include Reading Books and Watching Movies. Interests include Meeting & Interacting with People, Listening to Soft Music and Writing Prose. Enthusiastic about practicing Candid Photography.

Key Skills

- Student Welfare & Student Engagement
- Academic Administration & Campus Governance
- Infrastructural Facility Management
- Career Counselling & Employability Training
- Internships & Placements
- Business Communication & Industrial Management
- Customer Services & CRM
- Teaching, Training, Coaching, Consulting & Mentoring
- Learning & Development / Training & Development
- Sales, Marketing & Business Development
- Branding, Public Relations, Social Networking & CSR Activities

Education

- Pursuing Doctorate Program (PhD) - Aviation Management, UPES Dehradun, 2015-Onwards
- MBA - Marketing with 1st Division, Sikkim Manipal University, 2006
- B. Sc. (PCM) with 1st Division, CCS University, 1996

Personal

✉ rvs@ranavikramsingh.com

☎ +91 999 739 2277

🌐 www.ranavikramsingh.com

🏠 54, Kishan Nagar, Dehradun - 248001 Uttarakhand

👤 Nationality: Indian

Self-Assessment

- A self-motivated and diligent professional with contagious entrepreneurial spirit.
- An effective communicator with high competency levels, exceptional analytical ability and capable of taking initiatives.
- Proficient trouble-shooter, solution provider, having unmatched exigency management skills.
- Effectual team player who is always prepared to mentor co-workers to achieve organizational objectives.

Work Experience

- March 2010 - Present, Senior Manager - Campus Affairs, UPES Dehradun
- Dec 2008 - Feb 2010, Manager - Training and Placements, Mangalayatan University, Aligarh-Noida
- Oct 2007 - Nov 2008, Deputy Manager - Placements, ICFAI Business School, Noida
- Oct 2004 - Sept 2007, Sr. Customer Care Executive, HCL Technologies Limited, Noida
- Nov 2003 - Oct 2004, Sr. Sales Consultant, Prime Honda Capital Cars Pvt. Limited, Ghaziabad-Delhi
- Dec 1999 - Oct 2003, Sales Office - Industrial Sales, Caltex Lubricants India Limited, New Delhi
- Oct 1998 - Dec 1999, Executive - Corporate Trainings, National Institute of Sales / NIS Sparta Limited, Ghaziabad Centre
- March 1990 - Sept 1998, Family Business - Punjab Seeds, Ghaziabad